### **Notice of Request for Proposals**

# Food Service Management Company RFP CCCS1617FSMC

Notice is hereby given that the Governing Board of the California Collegiate Charter School (hereinafter referred to as **SFA**) is requesting proposals for a food service management company (hereinafter referred to as **Respondent[s]**) to assist with the SFA's food service program.

Respondents should not construe from this legal notice that the SFA intends to enter into a fixedprice contract with the Respondent unless, in the opinion of the SFA, it is in the best interest of the SFA to do so. The SFA reserves the right to negotiate final contractual terms with the successful Respondent.

The Request for Proposal (RFP) documents are available by California Collegiate Charter School's Web site at californiacollegiate.org

To request the RFP documents by e-mail, postal mail, or fax, please contact
Cristina Samarripa
e-mail csamarripa@cacollegiate.org
Postal Mail 2009 W Martin Luther King Jr, Los Angeles, CA 90062

The SFA will record and provide answers to any questions or requests for clarifying information about the RFP during the question and answer period.

Respondents must submit written proposals in a sealed package labeled "Proposal - Food Service Management Company 001

Addressed to the SFA at California Collegiate Charter School 2009 W Martin Luther King Jr, Los Angeles, CA 90062

Attn: Cristina Samarripa

Respondents must also email an electronic copy of the proposal to <a href="mailto:echatelain@sfwgroup.org">echatelain@sfwgroup.org</a> and <a href="mailto:csamarripa@cacollegiate.org">csamarripa@cacollegiate.org</a>, after the 3:00pm deadline on August 25, to comply with CDE requirements of submitting proposal copies.

The SFA will accept all proposals received on or before Thursday, August 25, at 3:00 p.m. The SFA will not accept proposals that are received after the deadline. The SFA will open proposals at 3:00pm on Thursday, August 25, 2016.

The SFA reserves the right to reject any or all proposals, and to waive any errors or corrections in a proposal or in the proposal process. The SFA will award the contract based on a review and analysis of the proposals that determines which proposal best meets the needs of the SFA. Following the review and analysis of all responsive proposals, the SFA will make a recommendation to their Board of Education at its regularly scheduled meeting.



# REQUEST FOR PROPOSAL FOOD SERVICE MANAGEMENT COMPANY Cover Page

### **CONTACT INFORMATION**

#CCCS1617FSMC

by

California Collegiate Charter School FOOD SERVICE PROGRAM

ADDRESS ALL PROPOSALS TO:

Cristina Samarripa
School Operations and Outreach Manager

2009 W Martin Luther King Jr Blvd, Los Angeles, CA 90062

323.975.0950

csamarripa@cacollegiate.org



# **Request for Proposal**

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### **Introduction/Purpose of Solicitation**

The purpose of this Request for Proposal (RFP) is to enter into a fixed-price contract with a food service management company (FSMC) that will provide California Collegiate Charter School (hereinafter referred to as the school food authority [SFA]) with food service management assistance for their food service operation. The FSMC will provide services to the SFA as described in the Scope of Work in the Model Fixed-price Contract.

The SFA's food service goals are to provide nutritious, high-quality meals to students and participants in breakfast, lunch, and snack, to accommodate special diets where medically necessary, improve the nutritional quality of meals, and maintain a financially viable food service program. General food service goals are to

- Provide an appealing and nutritionally sound program for students as economically as possible
- Stimulate both student and adult participation in the program through improved relations with students, staff, and the community by creating awareness of the direct correlation between adequate nutrition for students and their ability to learn
- Increase participation at all levels of the food service program by improving meal quality, seeking student and parent input, offering menu variations, and improving planning
- Maintain reasonable prices for students and adults participating in the food service program
- Maintain student and staff morale at a high level

SFAs shall conduct all procurement transactions in a manner that provides maximum open and free competition consistent with Title 2, *Code of Federal Regulations* (2 *CFR*), Part 200.319(a)(1-7). The SFA must share with every Respondent all information necessary for submitting a competitive proposal. The release of this RFP, evaluation of Respondents, and award of a contract will use competitive bidding standards established in all applicable California state and federal statutes and regulations.

Outlined below are competitive bidding basic standards:

- The purpose of soliciting competitive proposals is to secure public objectives in the most effective manner and avoid the possibilities of graft, fraud, collusion, etc.
- The SFA released this RFP to benefit the SFA and not the Respondents.
- Fulfillment of RFP specifications is based on full and fair competition and acceptance by the SFA of the most responsive and responsible Respondent to the SFA's requirements, as determined by the SFA when evaluating proposals based on the criteria contained in the RFP.

 The RFP must provide a basis for full and fair competition among Respondents to a common standard, free of restrictions that tend to stifle competition.

The above four points are for illustrative purposes only, and do not include all California state and federal requirements to achieve competitive bidding.

To respond to this RFP, interested FSMCs must present evidence of experience, ability, and financial standing necessary to meet the requirements stated in this RFP. The SFA will measure this evidence by scoring the proposals, using a point system that will rank each proposal from highest to lowest, to determine which proposals they will consider for the award of a contract.

To be competitive in this solicitation, the Respondent must:

- Carefully read the entire RFP, attachments, exhibits, addenda, and SFA responses to questions before submitting a proposal
- Ask appropriate questions or request clarification before the deadline in the RFP
- Submit all required responses by the required deadlines
- Follow all instructions and requirements of the RFP thoroughly and appropriately

If a Respondent discovers any ambiguity, conflict, discrepancy, omission, or other errors in this RFP, the Respondent shall immediately notify the SFA of the error in writing and request clarification or a modification of the RFP. If the Respondent fails to notify the SFA of the error prior to the date for submission of proposals, and is awarded the contract, the Respondent shall not be entitled to additional compensation or time by reason of the error or its later correction.



### **Schedule of Events**

# for RFP # CCCS1617FSMC

| Board Meeting – RFP Approval               | Friday,   | July 1, 2016  |
|--|---|---|
| Release of RFP                             | Mon   | Aug 8, 2016   |
| First Public Notice                        | Mon   | Aug 8, 2016   |
| Second Public Notice                       | Mon   | Aug 15, 2016  |
| Respondent Question Submission Deadline    | Mon   | Aug 22, 2016  |
| SFA Provides Answers                       | Tue   | Aug 23, 2016  |
| Deadline for Submission of Sealed Proposal | Thursday,   | Aug 25, 2016  |
| Proposals Opened                           | Thursday  | Aug 25, 2016  |
| Proposals Evaluated                        | Friday,   | Aug 26, 2016  |
| Anticipated Contract Award Date            | Monday,   | Aug 29, 2016  |
|  | First Public Notice Second Public Notice Respondent Question Submission Deadline SFA Provides Answers Deadline for Submission of Sealed Proposal Proposals Opened | Release of RFP First Public Notice Second Public Notice Mon Respondent Question Submission Deadline SFA Provides Answers Deadline for Submission of Sealed Proposal Proposals Opened Proposals Evaluated  Mon Tue Thursday, Thursday, Thursday, Friday, |

The SFA will make every effort to adhere to the schedule. However, the SFA reserves the right to amend the schedule, as necessary, and will post a notice of said amendment at Californiacollegiate.org

All interested Respondents must attend either of the Mandatory Tours. The SFA will reject proposals from Respondents that do not attend. (Attachment A)

### **General Instructions for Respondents**

- 1. Prepare proposals simply and economically. Provide a straightforward concise description of the Respondent's capability to satisfy the SFA's requirements. Emphasis should be placed on completeness and clarity of content.
- 2. Submit proposals for the performance of all the services described within this RFP. The SFA will not consider any deviation from these specifications and will reject such proposals.
- 3. The SFA may reject a proposal if the proposal is conditional or incomplete, deemed nonresponsive, or if it contains any alterations of form or other irregularities of any kind. The SFA may reject any or all proposals or waive any immaterial deviation in a proposal. The SFA's waiver of an immaterial deviation shall in no way modify the RFP document or excuse the Respondent from full compliance with all other requirements if awarded the contract.
- 4. Respondents are responsible for the costs of developing proposals, and shall not charge the SFA for any preparation costs.
- 5. The SFA asks Respondents that do not intend to submit a proposal to notify the SFA via email to Cristina Samarripa (csamarripa@cacollegiate.org)
- 6. Respondents may modify their proposal after submission by withdrawing the original proposal and resubmitting a new proposal prior to the submission deadline. The SFA will not consider proposal modifications offered in any other manner, either oral or written.
- 7. Respondents may withdraw their proposal by submitting a written withdrawal request to the SFA, signed by the Respondent or their authorized agent, through the contact person named in the "Contact Information" provided on page iv of this RFP. Thereafter, a Respondent may submit a new proposal prior to the proposal submission deadline. Respondents may not withdraw their proposal without cause after the proposal submission deadline.
- 8. The SFA may modify the RFP prior to the date given for submission of proposals by posting an addendum on californiacollegiate.org. The SFA will notify Respondents so they can obtain any addenda from the SFA's Web site, or request it by e-mail.
- 9. The SFA reserves the right to reject all proposals for reasonable cause. If the costs of all proposals are excessive, the SFA is not required to award a contract.
- 10. The SFA will not consider more than one proposal from an individual, firm, partnership, corporation, or association under the same or different names. Reasonable grounds for believing that any Respondent has submitted more than one proposal for work contemplated herein will cause the SFA to reject all proposals submitted by the Respondent. If there is reason to believe that collusion exists among the Respondents, the SFA will not consider any of the participants of such collusion in this or future solicitations.
- 11. The SFA will not consider a joint proposal submitted by two or more entities.

- 12. Additional charges for regular or express delivery, drayage, parcel post, packing, cartage, insurance, license fees, permits, or for any other purpose shall be included (and separately identified) in the proposal.
- 13. All proposals shall include the forms provided as attachments to this RFP. Respondents may copy these forms. A proposal is considered responsive if it follows the required format, includes all attachments, and meets all deadlines and other requirements outlined in this RFP.
- 14. The SFA shall not accept proposals after the submission deadline specified in the RFP and shall return the unopened proposals to the respective Respondents. The SFA will not consider late proposals under any circumstances.
- 15. Respondents are responsible for examining the entire RFP package, seeking clarification for any item or requirement that may not be clear to them, and checking all responses in their proposal for accuracy before submitting it.
- 16. Respondents may submit their questions regarding the information presented in this RFP to Cristina Samarripa in writing via email to csamarripa@cacollegiate.org no later than Monday, Aug 22, 2016 by 5:00 p.m. The SFA will answer all questions received by the deadline in writing without exposing the query source. This will be the sole process for asking and answering questions regarding this RFP. Respondents may not contact SFA employees directly to ask questions.
- 17.SFA representatives reserve the right to inspect a Respondent's other food service operations prior to any award of a contract.
- 18. The SFA reserves the right to negotiate the final terms and conditions of the contract, which may differ from those contained in the proposal, provided the SFA considers such negotiation to be in its best interest. Any change in the terms and conditions must not create a material change, which is any alteration or modification to the original terms stated in the RFP that would have resulted in different proposals from all respondents. A material change will require the SFA to rebid the contract.
- 19. Interested Respondents are required to inspect the SFA's premises prior to submitting a proposal in order to determine all requirements associated with the proposed contract. The inspection of premises will occur during the Mandatory Tour.
- 20. Respondents shall submit one paper copy and one copy via email to Cristina Samarripa at csamarripa@cacollegiate.org.
  - a. The paper copy must contain the original signature of the individual(s) authorized to bind the Respondent contractually and be labeled "Master Copy."
  - b. The Respondent must ensure the digital copy is complete and inclusive of all materials contained in the paper copy, including any required signatures. If there is an inconsistency between the paper and digital copies, the paper copy will take precedence.

c. The sealed proposal envelopes must be marked legibly with the SFA's RFP number and title, and the SFA name and address, as shown in the following example:

Proposal—Food Service Management Company

California Collegiate Charter School Proposal for Food Service

RFP CCCS1617FSMC

California Collegiate Charter School Proposal for Food Service

California Collegiate Charter School

ATTN: Cristina Samarripa

SFA Address: 2009 W Martin Luther King Jr Blvd, Los Angeles, CA 90062

### **Proposal Requirements**

To be eligible for evaluation, a proposal must adhere strictly to the format set forth below; failure to do so may result in disqualification. Respondents must complete, label, and separate each section, and number all pages. The content and sequence of the proposal will be as follows:

| Section  | Title                          |
|----------|--------------------------------|
| A.<br>B. | Cover Letter Table of Contents |
| C.       | Attachments Checklist          |
| D.       | Required Attachments           |
| E.       | Minimum Qualifications         |
| F.       | FSMC Professional Standards    |
| G.       | Proposal Questionnaire         |
| H.       | Respondent References          |
| I.       | Authorization Agreement        |
| J.       | Fee Proposal                   |
| K.       | Certifications                 |

### A. Cover Letter

Only the individual(s) authorized to bind the Respondent contractually may sign the cover letter, which shall be a part of the proposal package. If the cover letter is unsigned, the SFA will reject the proposal. The SFA may reject the proposal if the Respondent fails to include the following required information:

- Name and address of responding company
- Organizational structure of the responding company (e.g., corporation, partnership, etc.)
- Respondent's Federal Employee Identification Number and Corporate Identification Number, if applicable
- Name, title phone number, fax number, and e-mail address of the representative who will be designated as the primary liaison to the SFA
- Name, title, phone number, and e-mail address of the representative(s) authorized to bind the Respondent in a contract if different from the primary liaison
- A statement expressing the Respondent's willingness to perform the services described in this RFP
- A statement expressing the Respondent's ability to perform the services required in the Scope of Work, including availability of staff and other required resources to meet all deliverables as described in this RFP

 A statement regarding the Respondent's proprietary information; if applicable, the Respondent must clearly mark in the upper right hand corner those pages to be considered proprietary (Note: the Respondent cannot consider the entire proposal to be proprietary)

## • The following certification:

By signing this cover letter, I (we) certify that the information contained in this proposal is accurate and that all attachments required to be submitted as part of the proposal are certified to be true and binding upon our company.

### B. Table of Contents

Immediately following the cover letter, include a comprehensive Table of Contents that lists all submitted proposal sections, subsections, attachments, and materials.

### C. Attachments Checklist

The Respondent shall include all documents identified in the Attachments Checklist (Attachment B). The SFA may reject proposals that do not include the proper required attachments.

### D. Minimum Qualifications

The SFA will only consider Respondents that **meet all minimum qualifications** (as listed on Attachment C).

### E. FSMC Professional Standards

Establishes minimum professional standards for school nutrition personnel who manage and operate the National School Lunch and School Breakfast Programs (as listed on Attachment D).

## F. Proposal Questionnaire

The Proposal Questionnaire (Attachment E) is intended to provide the SFA with specific information concerning the Respondent's capability to provide services as described in this RFP. Respondents should limit their responses to the number of pages noted in the questionnaire and answer each question in the same order.

### **G.** Respondent References

Respondents must provide three references on the Respondent References form (Attachment F). The SFA reserves the right to contact any of the references listed, and retains the right to conduct reference checks with individuals and entities beyond those listed.

### H. Authorization Agreement

The Respondent or their authorized representative must sign the Authorization Agreement (Attachment G) and return it with the proposal package.

# I. Fee Proposal

The Respondent must complete the Fee Proposal (Attachment H) and return it with the proposal package.

## J. Certifications

The Respondent must complete the certifications (Attachments I, J, K and L) and return them with the proposal package.

### **Evaluation of Proposals**

Proposals will be opened on or after the date and time specified in the Schedule of Events. During the evaluation process, the SFA may ask Respondents to clarify information in the proposals, but Respondents may not change their proposals.

An error in the proposal may cause the SFA to reject that proposal; however, the SFA may, at its sole discretion, retain the proposal and make certain corrections. When determining if a correction will be made, the SFA will consider the conformance of the proposal to the format and content required by the RFP and that the Respondent's intent is clearly established based on review of the whole proposal. Based on that established intent, the SFA may choose to correct errors such as obvious grammatical or punctuation errors and arithmetic errors. The Master Copy of the proposal shall have priority over additional proposal copies.

The SFA will open proposals to determine if they contain all the required information in accordance with this RFP. The SFA will evaluate qualifying proposals using the following criteria:

| CRITERIA  | MAXIMUM POINTS |
|---|----------------|
| Administrative Requirements: did the Respondent include all required information in accordance with the General Instructions and Proposal Requirements?   | 2              |
| Experience with School Breakfast and National School Lunch Programs.  | 2              |
| Based on the Proposal Questionnaire responses and the Cover Letter, the Respondent demonstrates a complete understanding of the SFA's food service program and its service requirements, as described in the RFP and the Scope of Work, and can perform those services to the SFA's satisfaction. | 4              |
| The financial stability of the Respondent.  | 3              |
| Corporate capability and experience as measured by performance record, years in the industry, relevant experience, number of SFAs served, client retention and satisfaction, and references.  | 4              |
| Cost  | 5              |
| TOTAL POINTS  | 20             |

The SFA will score and rank selected proposals by assigning a score between zero and the maximum score to each proposal criterion. The SFA will recommend awarding the contract to the most responsive and responsible Respondent with the highest total proposal score.

### Attachment A

## **Attachments Checklist**

| Respondent Company Name |
|-------------------------|

Please complete this checklist to confirm that the items listed below have been included in your proposal. Place a checkmark or "x" next to each item submitted to the SFA. For your proposal to be considered, all required attachments must be returned, including this checklist. Submit one copy of your proposal in a sealed package.

| Attachment | Attachment Name         |
|------------|-------------------------|
| 1          | Cover Letter            |
| 2          | Table of Contents       |
| 3          | Attachments Checklist   |
| 4          | Required Attachments    |
| 5          | Minimum Qualifications  |
| 6          | Professional Standards  |
| 7          | Proposal Questionnaire  |
| 8          | Respondent References   |
| 9          | Authorization Agreement |
| 10         | Fee Proposal            |
| 11         | Certifications          |

### Attachment B

## **Minimum Qualifications**

A Respondent must meet all of the following minimum qualifications to the SFA's satisfaction to be given further consideration. Failure to satisfy any of the minimum qualifications may result in the immediate rejection of the proposal.

As of July 1, 2016, both the Respondent's company and its key personnel meet all of the following minimum qualifications:

| 1. | . The Respondent has at least three years of experience with food service programs.  |   |   |
|----|--|---|---|
|    |  | Yes   | No  |
| 2. | The Respondent has the resources and ability to proving fiscal year.   | vide135 meals   | a day per   |
|    | noodi year.  | Yes   | No  |
| 3. | The Respondent has knowledge and experience with Program and National School Lunch Program.  | the School B  | reakfast  |
|    |  | Yes   | No  |
| 4. | The Respondent has professional references that derability to perform the required services.   | nonstrate and   | l evidence the  |
|    |  | Yes   | No  |
| 5. | The Respondent is licensed to do business in the stat  | e of California   | a.  |
|    |  | Yes   | No  |
| 6. | The Respondent agrees to adhere to the Department and criminal background investigation and Tuberculos Education Code Section 45125.1 et seq., and 49406 a certifies that all of the Respondent's employees that we Charter School and come in contact with students have clearances. Clearances must not be obtained at the education SFA shall not reimburse for these expenses. The afficional Employee name(s)  b. Date of criminal background check c. TB expiration date d. Name of DOJ custodian of records | sis (TB) required and provide a work at Califor we appropriate expense of the davit must list ack clearance | rements of<br>n affidavit that<br>nia Collegiate<br>e DOJ and TB<br>e SFA and the |

The Respondent's affidavit must be submitted with high authority per the Respondents Organizational Chart (i.e. Management Team, C-level executive, etc.). The affidavit must be provided to the SFA prior to the first day of meal service. Failure to provide this documentation shall be considered a material breach and can be used as grounds to terminate the contract immediately. SFA may request updated documentation as needed. Respondent must take appropriate action to remove any employee whose arrest notification poses a threat to the school population in order to ensure the safety of all students.

|    |  | Yes             | No        |
|----|--|-----------------|-----------|
| 7. | Respondent will ensure that any and all employees have current and appropriate ServSafe certification. | nandling food i | n any way |
|    | keep current and appropriate ServSale Certification.   | Yes             | No        |

### Attachment C

#### **FSMC Professional Standards**

## **FSMC Employees Professional Standards**

Federal Register Vol. 80, No. 40, dated March 2, 2015, referred to as the "Final Rule," establishes minimum professional standards for school nutrition personnel who manage and operate the National School Lunch and School Breakfast Programs. In the Final Rule, the following definitions are established:

- School Nutrition Program Director. The school nutrition program director is any individual directly responsible for the management of the day-to-day operation of school food service for all participating schools under the jurisdiction of the school food authority.
- 2. **School Nutrition Program Manager**. The school nutrition manager is any individual directly responsible for the management of the day-to-day operation of school food service for a participating school(s).
- 3. **School Nutrition Program Staff**. School nutrition program staff are those individuals, without managerial responsibilities, involved in day-to-day operations of school food service for a participating school(s).

The Final Rule establishes that these definitions apply to the function/role rather than the specific title within the school food service structure, and that the definitions apply whether or not the school food service is operated by an FSMC. Therefore, as of the effective date of this contract, the minimum professional standards established by the Final Rule, and described therein, shall apply to FSMC staff performing any of the duties described above.

The FSMC shall only place staff for work in the school district that meet the minimum professional standards outlined in Title 7, *Code of Federal Regulations* (7 *CFR*), Section 210.30, which can be viewed at the following Web page: <a href="http://www.fns.usda.gov/sites/default/files/cn/profstandards\_flyer.pdf">http://www.fns.usda.gov/sites/default/files/cn/profstandards\_flyer.pdf</a>.

- The SFA shall ensure that all staff the FSMC proposes for placement meet the minimum professional standards.
- The FSMC shall ensure their employees take the required annual training as outlined in the professional standards and provide certification of such training to the SFA. The FSMC shall remove from the SFA premises any staff who fail to take the required annual training.
- The FSMC shall provide the SFA with a list of proposed employees and evidence that they meet the professional standards.

### Attachment D

# **Proposal Questionnaire**

This proposal questionnaire is intended to provide the SFA with specific information concerning the Respondent's capability to provide services as described in the RFP. Please be as concise as possible and limit your responses to no more than two pages per question, unless instructed otherwise. Type each question in the same order as listed in the questionnaire.

- 1. Provide a general description of your company's qualifications and experience relevant to the minimum qualifications in Attachment C, along with any necessary substantiating information. Limit your responses to information about your company's capabilities.
- 2. Provide a statement indicating the year your company was founded; what the primary business(es) of the company is(are); the length of time the company has been providing food service management services (consulting, food purchase, etc.) and related services as described in this RFP. In addition, provide the duration and extent of experience the company has with similar SFA food management services.
- 3. Provide a general description of how your company will be able to provide the experience, ability, and financial standing necessary to meet the requirements set forth in this RFP.
- 4. Provide a complete list of SFAs that have discontinued or terminated your company's services in the last five years and the reason(s) why.
- 5. Provide an organization chart for your company, a description of the lines of communication, and the responsibilities at each corporate level.
- 6. Provide a complete balance sheet or annual report (verified by a certified public accountant) for the last three years of operation.
- 7. Provide a description of promotional and marketing materials you will use to attract students to the program.
- 8. Provide a recommended transition plan that describes the steps the Respondent will take to begin providing the services described in this RFP.

# Attachment E

# **Respondent References**

List three references to which the Respondent has provided food service management services within the past year.

Failure to complete and return this Attachment will cause your proposal to be rejected.

| Reference 1                            |               |                      |
|--|---------------|----------------------|
| Name of Reference                      |               |                      |
| Street Address                         |               |                      |
| City                                   | State         | Zip Code             |
| Contact Person                         | Contact Title | Contact Phone Number |
| Brief Description of Services Provided |               |                      |
| Dates of Service                       |               |                      |
| Reference 2                            |               |                      |
| Name of Reference                      |               |                      |
| Street Address                         |               |                      |
| City                                   | State         | Zip Code             |
| Contact Person                         | Contact Title | Contact Phone Number |
| Brief Description of Services Provided |               | 1                    |
| Dates of Service                       |               |                      |
| Reference 3                            |               |                      |
| Name of Reference                      |               |                      |
| Street Address                         |               |                      |
| City                                   | State         | Zip Code             |
| Contact Person                         | Contact Title | Contact Phone Number |
| Brief Description of Services Provided |               | 1                    |
| Dates of Service                       |               |                      |

### Attachment F

# **Authorization Agreement**

Request for Proposal for Food Service Management Company RFP Number: CCCS1617FSMC

We, [Enter FSMC Name], by our signature on this document certify the following:

- 1. That we will operate in accordance with all applicable California state and federal laws, regulations, and statutes.
- 2. That the terms, conditions, warranties, and representations made within this RFP and our proposal shall be binding upon us and shall be considered a part of the contract as if incorporated therein.
- 3. That the proposal submitted is a firm and irrevocable offer good for one year.
- 4. That we have carefully examined all terms and conditions set forth in the Model Fixed-price Contract issued by California Collegiate Charter School.
- 5. That we have made examinations and verifications, and are fully conversant with all conditions under which services are to be performed for California Collegiate Charter School.
- That negligence in the preparation or presentation of, errors in, or omissions from proposals shall not relieve us from fulfillment of any and all obligations and requirements in the resulting contract.

| FSMC Name:                     |            |      |
|--------------------------------|------------|------|
| Address:                       |            |      |
| City:                          | State:     | Zip: |
| E-mail Address:                |            |      |
| Web Site Address:              |            |      |
| Name of Authorized Represer    | ntative:   |      |
| Title of Authorized Representa | ative:     |      |
|                                |            |      |
| Signature of Authorized Repre  | esentative |      |
| Date Signed:                   |            |      |

## Attachment G

# **Fee Proposal**

All costs are based on average daily participation of 120 number of meals served on 180 number of school days.

### **COST BREAKDOWN**

### **Respondent Instructions**

- ⇒ Provide a breakdown of all costs included in the fixed price, including personnel costs.
- ⇒ Provide the cost per meal; base all food costs on the attached 21-day cycle menu.
- ⇒ Clearly identify all costs

| Item # | Item # Description (Include All Goods and Services included in the Fixed Price) |           |             |
|--------|---|-----------|-------------|
| 1.     |   |           | \$          |
| 2.     |   |           | \$          |
| 3.     |   |           | \$          |
| 4.     |   |           | \$          |
|        |   | Sub Total | \$          |
|        | Personnel Costs   |           | Annual Cost |
| 5.     | Management Fee Per Meal   | \$        |             |
| 6.     | Consultant Fee Per Meal   | \$        |             |
|        | Sub Total   | \$        |             |
|        | GRAI  | ND TOTAL  | \$          |

|   | COST PER MEAL |         |          |  |  |
|---|---------------|---------|----------|--|--|
| Respondent Instructions:  ⇒ Provide the cost per meal; base all food costs on the attached 21-day cycle menu.  ⇒ Prices must not include values for USDA Foods and must include all meal programs applicable. |               |         |          |  |  |
| 1. LINE ITEM  | 2. UNITS      | 3. RATE | 4. TOTAL |  |  |
| Breakfast ("Grab and Go" without server)  | 100           | \$      | \$       |  |  |
| Lunch (individual with servers)   | 100           | \$      | \$       |  |  |
| Medically<br>Requested<br>Breakfast   | 10            | \$      | \$       |  |  |
| Medically Requested Lunch   | 10            | \$      | \$       |  |  |
| Soy/Alternative<br>Milk   | 25            | \$      | \$       |  |  |
| Snacks  | 135           | \$      | \$       |  |  |
| TOTAL   | 380           | \$      | \$       |  |  |

#### Attachment H

# Certifications Regarding Lobbying, Debarment, Suspension, and Other Responsibility Matters

Applicants should refer to the regulations cited below to determine the certification to which they are required to attest. Applicants should also review the instructions for certification included in the regulations before completing this form. Signature of this form provides for compliance with certification requirements under 7 *CFR*, Part 3018, "New Restrictions on Lobbying," 7 *CFR*, Part 3017, "Government-wide Debarment and Suspension (Nonprocurement)," and 7 *CFR*, Part 3021, "Government-wide Requirements for Drug-Free Workplace (Grants)." The certification shall be treated as a material representation of fact upon which reliance will be placed when the SFA determines to award the covered transaction, grant, or cooperative agreement.

### **LOBBYING**

As required by Title 31, *U.S. Code* (31 *U.S.C.*) Section 1352, and implemented at 7 *CFR*, Part 3018, for a person entering into a grant or cooperative agreement over \$100,000, as defined at 7 *CFR*, Section 3018.105, the applicant certifies that:

- a) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the making of any federal grant, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal grant or cooperative agreement;
- b) If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form - LLL, "Disclosure Form to Report Lobbying," in accordance with these instructions; and
- c) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subgrants, contracts under grants and cooperative agreements, and subcontracts) and that all subrecipients shall certify and disclose accordingly.

## Attachment I

# **Disclosure Of Lobbying Activities and Instructions**

Complete this form to disclose lobbying activities pursuant to 31 *U.S.C.* 1352 (See next page for public burden disclosure)

Approved by OMB

| Type of Federal Action:     a. Contract     b. Grant     c. Cooperative agreement     d. Loan     e. Loan guarantee     f. Loan insurance  | Status of Federal Action     Bid/Offer/Application     Initial Award     Post-Award | n:                         |                                      | g<br>hange                                    |                                       |
|--|---|----------------------------|--------------------------------------|---|---------------------------------------|
| <b>└</b>   | ng Entity:<br>Subawardee<br>Tier, if known  |                            | Reporting Entity<br>Address of Prim  | ∕ in No. 4 is Subawa<br>ne:                   | rdee, Enter Name                      |
| Congressional District, if known:  |   | Cong                       | gressional Distri                    | ict, if known:                                |                                       |
| 6. Federal Department/Agency:  |   | 7. Fe                      | 7. Federal Program Name/Description: |   |                                       |
|  |   | CFD                        | A Number, if ap                      | oplicable:                                    |                                       |
| 8. Federal Action Number, if known:  |   | 9. Award Amount, if known: |                                      |   |                                       |
|  |   | \$                         |                                      |   |                                       |
| 10. a. Name and Address of Lobb<br>(if individual, last name, first  |   | b.                         |                                      | forming Services (inc<br>lo. 10a) (last name, |                                       |
| 11. Information requested through th 31 <i>U.S.C.</i> Section 1352. This dis   | sclosure of lobbying activities   | Sign                       | ature:                               |   |                                       |
| is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 <i>U.S.C.</i> 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than |   | Print Name:                |                                      |   |                                       |
|  |   | Title:                     |                                      |   |                                       |
| \$100,000 for each such failure.   |   | Tele<br>(                  | phone No:<br>)                       |   | Date:                                 |
| FEDERAL USE ONLY:  |   |                            |                                      | Authorized for Lo<br>Standard Form (SF—       | ocal Reproduction<br>-LLL (Rev. 7-97) |

# INSTRUCTIONS Disclosure Of Lobbying Activities (SF-LLL)

This disclosure form shall be completed by the reporting entity, whether subawardee or prime federal recipient, at the initiation or receipt of a covered federal action, or a material change to a previous filing, pursuant to 31 *U.S.C.* Section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget (OMB) for additional information.

- 1. Identify the type of covered federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered federal action.
- 2. Identify the status of the covered federal action.
- 3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered federal action.
- 4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the first tier. Subawards include but are not limited to subcontracts, subgrants, and contract awards under grants.
- 5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, state, and zip code of the prime federal recipient. Include Congressional District, if known.
- 6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, U.S. Department of Agriculture, Food and Nutrition Service.
- 7. Enter the federal program name or description for the covered federal action (Item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
- 8. Enter the most appropriate federal identifying number available for the federal action identified in item 1 (e.g., RFP number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the federal agency). Include prefixes, e.g., "RFP-DE-90-001."
- 9. For a covered federal action where there has been an award or loan commitment by the federal agency, enter the federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
- 10. (a) Enter the full name, address, city, state, and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered federal action.
  - (b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter last name, first name, and middle initial (MI).
- 11. The certifying official shall sign and date the form, print his/her name, title, and phone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.

### Attachment K

# Debarment, Suspension, and Other Responsibility Matters

As required by Executive Order 12549, Debarment and Suspension, and implemented at 7 *CFR* Section 3017.510, for prospective participants in primary covered transactions, as defined at 7 *CFR* Section 3017.200:

- A. The contractor certifies that it and its principals:
  - (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency;
  - (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
  - (d) Have not within a three-year period preceding this application had one or more public transactions (federal, state, or local) terminated for cause or default.
- B. Where the applicant is unable to certify to any of the statements in this certification, he or she shall attach an explanation to this application.

| Contractor/Company Name                            | Award Number, Contract Number, or Project Name |
|--|--|
|  |  |
|  |  |
| Name(s) and Title(s) of Authorized Representatives |  |
|  |  |
|  |  |
| Signature(s)                                       | Date   |

## Attachment L

# **Certificate of Independent Price Determination**

| Name of FS               | SMC  | Name of SFA  |   |
|--------------------------|--|--|---|
|                          | omission of this offer, the offeror (Foo certifies as to its own organization  |  |   |
| 1.                       | The prices in this offer have bee communication, or agreement—relating to such prices with any of  | for the purpose of restricting   | competition, as to any matter   |
| 2.                       | knowingly disclosed by the offer   | or and will not knowingly be   | en quoted in this offer have not been<br>disclosed by the offeror prior to<br>adirectly to any other offeror or to                              |
| 3.                       | No attempt has been made or w or not to submit, an offer for the   |  | induce any person or firm to submi<br>etition.  |
| B. Each p                | person signing this offer on behalf  | of the offeror certifies that:   |   |
| 1.                       | He or she is the person in the of decision as to the prices being of any action contrary to (A)(1) through   | ffered herein and has not pa   | ible within the organization for the articipated, and will not participate, i   |
| 2.                       |  | ng offered herein, but that he<br>rsons responsible for such o<br>nd will not participate, in any<br>does hereby so certify; and I | e or she has been authorized in<br>lecision in certifying that such<br>action contrary to (A)(1) through<br>ne or she has not participated, and |
| are not cur<br>been conv | st of my knowledge, this vendor an rrently under investigation by any elected or found liable for any act proy or collusion with respect to biddir | governmental agency and ha<br>phibited by state or federal la  | ave not in the last three years aw in any jurisdiction, involving   |
|                          |  |  |   |
| Signature o              | of ECMC'o  | Title  | Date  |
|                          | Representative   | Title  | Date  |

Note: Accepting a Respondent's offer does not constitute award of the contract.



# **Model Fixed-Price Contract**FOOD SERVICE MANAGEMENT COMPANY

California Collegiate Charter School FOOD SERVICE PROGRAM

2009 W Martin Luther King Jr Blvd, Los Angeles, CA 90062 323.450.7290



# **Model Fixed-Price Contract**

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# **Contract Summary**

| FOOD   | SERVICES CONTRACT  |                     | CONTRA     | CT NUMBER                                      |  |
|--|--|---------------------|------------|--|--|
|  |  |                     | REGISTR    | ATION NUMBER                                   |  |
| 1  | This contract is entered into between the school food authority and the food service management company named below: |                     |            |  |  |
|  | SCHOOL FOOD AUTHORITY NAME   |                     |            |  |  |
|  | California Collegiate Charter School   |                     |            |  |  |
|  | FOOD SERVICE MANAGEMENT COMPANY NAME   |                     |            |  |  |
|  |  |                     |            |  |  |
| 2  | The term of this Contract is for one year, commencing on   | <b>.</b>            |            | nd ending on 8/31/2017                         |  |
| 3  | The maximum dollar amount of this Contract is equal to the fix multiplied by the number of meals served              | xed price per mea   | \$<br>     |  |  |
| 4  | The parties herein agree to comply with the terms and condition of the Contract.                                     | ons of the followin | g exhibits | , which are by this reference made a part      |  |
|  | Request for Proposal Released  |                     | Enter      | rpage(s)                                       |  |
|  | Contractor Proposal Received   |                     | Enter      | r page(s)                                      |  |
|  | ·  |                     |            | rpage(s)                                       |  |
|  | Exhibit A: Scope of Work   |                     |            | rpage(s)                                       |  |
|  | Exhibit B: Schedule of Fees  |                     | Enter      | rpage(s)                                       |  |
|  |  |                     |            |  |  |
| IN W   | /ITNESS WHEREOF, the parties hereto have executed this Co  | ntract.             |            |  |  |
|  | FOOD SERVICE MANAGEMENT COMPA  | ANY                 |            | California Department of Education Use<br>Only |  |
| NAME of FSMC (if other than an individual, state whether a corporation, partnership, etc.) |  |                     |            | ,  |  |
| BY (A  | authorized Signature)  | DATE SIGNED (do no  | ot type)   |  |  |
| Ø  |  |                     |            |  |  |
|  | TED NAME AND TITLE OF PERSON SIGNING   |                     |            |  |  |
|  |  |                     |            |  |  |
| ADDF   | RESS   |                     |            |  |  |
|  | SCHOOL FOOD AUTHORITY  |                     |            |  |  |
| NAN  | ME of SFA  |                     |            |  |  |
| Cali   | fornia Collegiate Charter School   |                     |            |  |  |
|  | Authorized Signature)  | DATE SIGNED (do no  | ot type)   |  |  |
| Ø  |  |                     |            |  |  |
| PRIN   | TED NAME AND TITLE OF PERSON SIGNING   |                     |            | Exempt per:                                    |  |
| Cris   | tina Samarripa, School Operations and Outreach Manage  | er                  |            |  |  |
|  | <u> </u>   |                     |            |  |  |
|  |  |                     |            |  |  |

### **Model Fixed-Price Contract**

#### I. Introduction

California Collegiate Charter School, hereinafter referred to as the school food authority (SFA), enters into this Contract with [food service management company name], hereinafter referred to as the food service management company (FSMC) to provide food service management assistance for the SFA's food service program, hereinafter referred to as "Services." During the term of this Contract, the FSMC will provide services to the SFA as described in the Scope of Work (Exhibit A) of this Contract.

#### II. General Terms and Conditions

#### A. Term

The term of this contract is one year. The FSMC shall commence providing Services under the Contract on September 1, 2016 and continue through August 31, 2017. After careful consideration, the SFA may annually renew this Contract for four additional one year periods upon agreement between both parties. Execution of all contracts and amendments is contingent on approval by the California Department of Education (CDE). The SFA may cancel this Contract upon notification from the CDE that it or any part of the bidding process has been determined noncompliant with state and federal laws and regulations.

### **B.** Designated Contract Liaisons

| SFA Liaison for Services               | FSMC Liaison for Services |             |  |
|--|---------------------------|-------------|--|
| Name:                                  | Name:                     |             |  |
| Cristina Samarripa                     |                           |             |  |
| Title:                                 | Title:                    |             |  |
| School Operations and Outreach Manager |                           |             |  |
| Phone:                                 | Phone:                    | Cell Phone: |  |
| O: 323.450.7290 / C: 323.975.0950      |                           |             |  |
| E-mail:                                | Fax:                      | E-mail:     |  |
| csamarripa@cacollegiate.org            |                           |             |  |

Respondents shall serve or deliver by postal mail all legal notices to:

| SFA  | FSMC     |
|--|----------|
| Name: Cristina Samarripa   | Name:    |
| Title: School Operations and Outreach Manager                    | Title:   |
| Address: 2009 W Martin Luther King Blvd<br>Los Angeles, CA 90062 | Address: |

### C. Fees

### Fixed-price Contracts

The SFA will pay the FSMC at a fixed rate per meal. The fixed rate per meal includes all fees and charges indicated in the Schedule of Fees (Exhibit B) of this Contract. The SFA must determine, and the FSMC shall credit the SFA for, the full value of U.S. Department of Agriculture (USDA) Foods. The FSMC's fixed-price invoice will be fully compliant with procurement requirements for the National School Lunch, School Breakfast, and Special Milk Programs, set forth in Title 7, *Code of Federal Regulations* (7 *CFR*), parts 210, 215, and 220, and the USDA Food and Nutrition Service (FNS) Final Rule issued Wednesday, October 31, 2007. The FSMC shall take discounts, rebates, and other credits into account when formulating their prices for this fixed-price contract.

## Payment Terms

The FSMC shall submit monthly invoices by the 10<sup>th</sup> day of the following month that reflect all activity for the previous calendar month. The FSMC must submit detailed cost documentation monthly to support all charges to the SFA. Charges and expenses are included in the Schedule of Fees (Exhibit B). All costs, charges, and expenses must be mutually agreeable to the SFA and the FSMC, and must be allowable costs consistent with the cost principles in Title 2, *Code of Federal Regulations* (2 *CFR*), parts 225 or 230, as applicable. The SFA will pay invoices submitted by the FSMC within 60 business days of the invoice date. The SFA will pay invoices received by its accounting department by the 5<sup>th</sup> business day, if the invoices pass the SFA's audit. The SFA will notify the FSMC of invoices that do not pass audit, which the SFA will not pay until the invoices have passed audit, with no penalty accruing to the SFA.

### 3. Interest, Fines, Penalties, and Finance Charges

Interest, fines, penalties, and finance charges that may accrue under this contract are not allowable expenses to the nonprofit school food service (cafeteria fund). The SFA will not pay unallowable expenses from the SFA's cafeteria fund.

### 4. Spoiled or Unwholesome Food

The SFA shall make no payment to the FSMC for food that, in the SFA's determination, is spoiled or unwholesome at the time of delivery, does not meet detailed food component specifications as developed by the SFA for

the meal pattern, or does not otherwise meet the requirements of this Contract (7 *CFR* Section 210.16[c][3]).

The SFA shall make no payment to the FSMC for meals that, in the SFA's determination, are spoiled or unwholesome at the time of delivery, do not meet detailed food component specifications as developed by the SFA for the meal pattern, or do not otherwise meet the requirements of this Contract (7 *CFR* Section 210.16[c][3]).

### D. Contract Cost Adjustment

The renegotiation of price terms under this Contract is permitted only upon the occurrence of unpredictable, unexpected conditions beyond the control of both parties. If those conditions create a significant and material change in the financial assumptions upon which the price terms of this contract were based, then those price terms so affected may be renegotiated by both parties. Renegotiation of price terms under such conditions must be mutual and both parties must agree on any changes in price terms. Any adjustments so negotiated and agreed upon must accurately reflect the change in conditions. The occurrence of contingencies that are foreseeable and predictable, but not certain, should be calculated into the defined price terms, to the extent possible, with the goal of minimizing the need for renegotiation of price terms during the term of the Contract. Substantive changes of the Contract will require the SFA to rebid the Contract Title 2 *CFR*, Section 200.32(b)(5).

### E. Availability of Funds

Every payment obligation of the SFA under this Contract is conditioned upon the availability of funds appropriated or allocated for the payment of such obligation. The SFA may terminate this Contract at the end of the period for which funds are available if funds are not allocated and available for the continuance of this Contract. In the event the SFA exercises this provision, no liability shall accrue to the SFA and the SFA shall not be obligated or liable for any future payments or for any damages resulting from termination under this provision.

### F. Timeliness

Time is of the essence in this Contract.

# G. Approval

This Contract has no force or effect until it is signed by both parties and is approved by the CDE Title 7 *CFR*, Section 210.19(a)(5).

### H. Amendment

No amendment or variation of the terms of this Contract shall be valid unless made in writing, signed by both parties, and approved by the CDE. Any oral understanding or agreement not incorporated into the Contract in writing and approved by the CDE is not binding on either party Title 7 *CFR*, Section 210.19(b)(5)

# I. Substantive Changes to Contract

Any change to this Contract that results in a material change or any proposed renewals of this Contract may, at the determination of the CDE, either void this Contract or require the SFA to rebid the Contract. Following are examples of substantive changes that could require the SFA to rebid the Contract:

- The addition of a program
- A major shift in responsibilities for FSMC/SFA staff
- A modification that changes the scope of the Contract or increases the price of the Contract by more than the applicable federal, state, or local small purchase threshold (7 *CFR* Section 3016.36[g][2][iv] and [v])

### J. Subcontract/Assignment

No provision of this Contract shall be assigned or subcontracted without prior written approval of the SFA.

### K. Written Commitments

Any written commitment by the FSMC relative to the services herein shall be binding upon the FSMC. Failure of the FSMC to fulfill any such commitment shall render the FSMC liable for damages due to the SFA. Such written commitments include, but are not limited to:

- Any warranty or representation made by the FSMC in any publication, drawing, or specifications accompanying or referred to in the proposal pertaining to the responsiveness of the proposal
  - Any written notifications, affirmations, or representations made by the FSMC in, or during the course of, negotiations that are incorporated into a formal amendment to the proposal

# L. Trade Secrets/Copyrights

The FSMC and SFA shall designate any information they consider confidential or proprietary—including recipes, surveys and studies, management guidelines, operational manuals, and similar documents—that the SFA and FSMC regularly

use in the operation of their business or that they develop independently during the course of this Contract. Information so designated and identified shall be treated as confidential by the FSMC and the SFA, and the FSMC and the SFA shall exercise the same level of care in maintaining the confidences of the other party as they would employ in maintaining their own confidences, unless disclosure is otherwise required under the law. All such materials shall remain the exclusive property of the party that developed them and shall be returned to that party immediately upon termination of this Contract. Notwithstanding, the federal awarding agency reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish, or otherwise use, and authorize others to use, the following for federal government purposes:

- The copyright in any work developed under a federal grant, subgrant, or contract under a grant or subgrant
- Any rights of copyright to which a grantee, subgrantee, or a contractor purchases ownership with federal grant support (7 CFR Section 3016.34)

# M. Severability

Should any provision(s) of this Contract be declared or found to be illegal, unenforceable, ineffective, and/or void, then each party shall be relieved of any obligations arising from such provision(s). The balance of this Contract, if capable of performance, shall remain and continue in full force and effect.

### N. Counterparts

This Contract may be executed in counterparts, each of which shall be deemed an original, but all of which together will constitute one and the same instrument.

### O. Silence/Absence/Omission

Any silence, absence, or omission from the Contract specifications concerning any point shall mean that only the best commercial practices are to prevail. Only those materials (e.g., food, supplies, etc.) and workmanship of a quality that would normally be specified by the SFA are to be used.

### P. Indemnification

The FSMC shall indemnify and hold harmless the SFA, or any employee, director, agent, or Board Member of the SFA, from and against all claims, damages, losses, and expenses (including attorney's fees and court costs incurred to defend litigation), and decrees or judgments whatsoever arising from any and all injuries, including death or damages to or destruction of property resulting from the FSMC's acts or omissions, willful misconduct, negligence, or breach of the FSMC's

obligations under this Contract by the FSMC, its agents, employees, or other persons under its supervision and direction.

The FSMC shall not be required to indemnify or hold harmless the SFA from any liability or damages arising from the SFA's sole acts or omissions.

#### Q. Sanctions

For the breach of the Contract and associated benefits:

If the FSMC causes the breach, the FSMC assumes liability for any and all damages, including excess cost to the SFA in procuring similar services, and is liable for administrative, contractual, and legal remedies, as applicable.

### R. Force Majeure

- 1. Neither party shall be liable to the other for delay in, or failure of, performance nor shall any such delay in, or failure of, performance constitute default if such delay or failure is caused by force majeure. Force majeure means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force majeure may include, but is not restricted to, acts of God, the public enemy, acts of the state in its sovereign capacity, fires, floods, power failure, disabling strikes, epidemics, quarantine restrictions, and freight embargoes.
- 2. Force majeure does not include any of the following occurrences:
  - Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or an oversold condition of the market
  - Late performance by a subcontractor, unless the delay arises out of a force majeure occurrence
  - Inability of either the FSMC or any of its subcontractors to acquire or maintain any required insurance, bonds, licenses, or permits
- 3. If either party is delayed at any time in the progress of work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as practicable and no later than the following work day or the commencement thereof, and shall specify the causes of such delay. Such notice shall be delivered by hand or sent by postal mail with a certified return receipt requested and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other

party in writing when it has done so. The time for completion shall be extended by contract amendment, as long as the amended period does not violate 7 *CFR* Section 210.16(d).

 Any delay or failure in performance by either party caused by force majeure shall not constitute default, nor give rise to any claim for damages or loss of anticipated profits.

### S. Nondiscrimination

Both the SFA and FSMC agree that no child who participates in the National School Lunch Program (NSLP), School Breakfast Program (SBP), Summer Food Service Program (SFSP), or Child and Adult Care Food Program (CACFP) will be discriminated against on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income derived from any public assistance program or protected genetic information in employment or in any program or activity conducted or funded by the USDA. (Not all prohibited bases will apply to all programs and/or employment activities.) Title 7 CFR, Section 210.239(b)

# T. Compliance with the Law

The FSMC shall comply with all laws, ordinances, rules, and regulations of all applicable federal, state, county, and city governments, bureaus, and agencies regarding purchasing, sanitation, health, and safety for the food service operations and shall procure and maintain all necessary licenses and permits. The SFA shall cooperate, as necessary, in the FSMC's compliance efforts.

The FSMC shall comply with 2 *CFR* parts 225 or 230 as applicable, 7 *CFR* parts 210 (NSLP), 220 (SBP), 225 (SFSP), 226 (CACFP), 245 (Determining Eligibility for Free and Reduced Price Meals and Free Milk in Schools) as applicable, 250 (Donation of Foods for Use in the United States, its Territories and Possessions and Areas Under its Jurisdiction), USDA FNS Instructions and policy, federal laws and regulations, California *Education Code* (*EC*), and California laws and regulations, where applicable.

#### U. Choice of Law

This Contract shall be construed under the laws of the state of California, where applicable, without giving effect to the principles of conflict of laws. Any action or proceeding arising out of this Contract shall be heard in the appropriate courts in California.

#### V. Advice of Counsel

Each party acknowledges that, in executing this Contract, such party has had the opportunity to seek the advice of independent legal counsel and has read and understood all of the terms and provisions of this Contract.

### III. Relationship of the Parties

- A. The FSMC's relationship with the SFA will be that of an independent contractor and not that of an employee of or supervisor for the SFA. The FSMC will not be eligible for any employee benefits, nor will the SFA make deductions from payments made to the FSMC for taxes; all of which will be the FSMC's responsibility. The FSMC agrees to indemnify and hold the SFA harmless from any liability for, or assessment of, any such taxes imposed on the SFA by relevant taxing authorities. The FSMC will have no authority to enter into contracts that bind the SFA or create obligations on the part of the SFA (EC Section 45103.5).
- **B.** Where the SFA is a public school district or program operated by the county Office of Education, the FSMC, as an independent contractor, shall have no authority to supervise food service classified personnel operating the NSLP, SBP, or Afterschool Meal Supplements (AMS) under the NSLP (*EC* Section 45103.5).
- C. All services to be performed by the FSMC will be as agreed between the FSMC and the SFA. The FSMC will be required to report to the SFA concerning the services performed under this Contract. The SFA shall determine the nature and frequency of these reports.
- **D.** The SFA is the responsible authority, without recourse to USDA or CDE, for the settlement and satisfaction of all contractual and administrative issues arising in any way from this Contract. Such authority includes, but is not limited to, source evaluation, protests, disputes, claims, or other matters of a contractual nature.

## IV. Food Service Program

## A. Food Service Management Company Responsibilities

1. The FSMC shall, to the maximum extent practicable, purchase domestic commodities or products (7 *CFR* Section 210.21[d][2]).

## **B.** School Food Authority Responsibilities

- 1. The SFA shall ensure that the food service operation is in conformance with the SFA's Permanent Single Agreement with the CDE and will monitor the food service operation through periodic on-site visits (7 *CFR*, sections 210.16[a][2] and 210.16[a][3]).
- 2. The SFA shall retain control of the quality, extent, and general nature of the food service program and establish all program and nonprogram meal and a la carte prices (7 *CFR*, sections 210.9[b][1] and 210.16[a][4]).
- 3. SFAs with more than one school shall perform no less than one on-site review of the lunch counting and claiming system employed by each school under its jurisdiction. The on-site review shall take place prior to February 1 of each school year. Further, if the review discloses problems with a school's meal counting or claiming procedures, the SFA shall ensure that the school implements corrective action and, within 45 days of the review, conduct a follow-up on-site review to determine that the corrective action resolved the problem. Each on-site review shall ensure that the school's claim is based on the counting system authorized by the CDE under 7 CFR Section 210.7(c) and that the counting system, as implemented, yields the actual number of reimbursable free, reduced-price, and paid lunches respectively, served for each day of operation (7 CFR Section 210.8[a][1]).
- 4. The SFA shall retain control of the nonprofit school service account and overall financial responsibility for the nonprofit food service operation; the quality, extent, and the general nature of its food service; and the prices children are charged for meals (7 *CFR* Section 210.16[a][4]).
- The SFA shall retain responsibility for developing the meal pattern for students with disabilities, when their disability restricts their diet, and for those students without disabilities who are unable to consume the regular lunch because of medical or other special dietary needs (7 CFR Section 210.10[g]).
- The SFA shall retain signature authority for the food services application, agreements, Free and Reduced-Price Policy Statement, monthly Claim

- for Reimbursement, reports, program renewal, the verification of applications, letters to households, and all correspondence to the CDE relating to the food service program (7 *CFR* Section 210.16[a][5]).
- 7. The SFA shall retain signature authority and be responsible for all contractual agreements entered into in connection with the food service program (7 *CFR* Section 210.21).
- 8. The SFA shall be responsible for the establishment and maintenance of the free and reduced-price meals eligibility roster (*EC* Section 49558).
- 9. The SFA shall be responsible for the development, distribution, and collection of the letter to households and Application for Free and Reduced-Price Meals and/or Free Milk. (*EC* Section 49558 and 7 *CFR* Section 245.6).
- If the SFA uses direct certification of eligibility, the SFA shall be responsible for obtaining the direct certification list at least annually (EC Section 49558).
- 11. The SFA shall be responsible for the determination of eligibility for free and reduced-price meals and shall disclose the eligibility status of individual students or confidential information provided on the application for free or reduced-price meals to the FSMC, to the extent that such information is necessary for the FSMC to fulfill its obligations under this Contract. The FSMC will not disclose the eligibility status of individual students or confidential information provided.
- 12. The SFA shall be responsible for conducting any hearings related to determinations regarding free and reduced-price meal eligibility (*EC* Section 49558 and 7 *CFR* Section 245.7).
- 13. The SFA shall be responsible for verifying applications for free and reduced-price meals as required by federal regulations (7 *CFR* sections 245.6 and 245.6a).
- 14. The SFA shall establish and maintain an advisory board composed of parents, teachers, and students to assist with menu planning (7 CFR Section 210.16[a][8]).
- 15. The SFA shall maintain applicable health certification and ensure that all state and local regulations are being met at an SFA facility (7 *CFR* Section 210.16[a][7]).

## V. U.S. Department of Agriculture Foods

## A. Food Service Management Company Responsibilities

- 1. The FSMC shall fully use, to the maximum extent possible, USDA Foods made available by the SFA solely for the purpose of providing benefits for the SFA's nonprofit school food program (7 *CFR* Section 210.16[a][6]).
- 2. In accordance with 7 *CFR* Section 250.53, the FSMC shall comply with the following provisions relating to the use of USDA Foods, as applicable:
  - a. The FSMC must credit the SFA for the value of all USDA Foods (including both entitlement and bonus foods) received for use in the SFA's meal service in the school year or fiscal year. The credit must include the value of USDA Foods contained in processed end products if the FSMC procures processed end products on behalf of the SFA, or acts as an intermediary in passing on the USDA Food value of processed end products to the SFA (7 CFR Section 250.51[a])
  - b. The FSMC shall account for the full value of USDA Foods (7 *CFR* Section 250.51) by:
    - Subtracting the value of all USDA Foods received for use in the SFA's food service from the SFA's (monthly/quarterly) invoice, and
    - ii) Using the Average Price File for the school year that the USDA Foods are received by the SFA. This listing is available from the USDA Food Distribution Web page at <a href="http://www.fns.usda.gov/fdd/processor-pricing-reports">http://www.fns.usda.gov/fdd/processor-pricing-reports</a>
- 3. The FSMC will be responsible for any activities relating to USDA Foods in accordance with 7 *CFR* Section 250.50(d)(2), (3), and (4), and will ensure that such activities are performed in accordance with the applicable requirements in 7 *CFR* Part 250.
- 4. The FSMC shall accept liability for any negligence on its part that results in any loss of, improper use of, or damage to USDA Foods.
- The FSMC must use all donated ground beef and ground pork products, and all processed end products, in the SFA's food service (7 CFR Section 250.51[d]).

- 6. In accordance with 7 CFR Section 250.51(d), the FSMC may, in most cases, use commercially purchased foods of the same generic identity, of U.S. origin and of equal or better quality, in place of donated foods. Exceptions are donated ground beef, donated ground pork, and all processed end products, which contain donated foods that may not be replaced with commercial substitutes. The SFA must ensure that such substitution has been made and that it has received credit for the value of all donated foods received, in accordance with review requirements in 7 CFR Section 250.54(c).
- 7. According to 7 *CFR* Section 250.53(a)(7), the FSMC shall ensure that the processing agreement's value will be used in crediting the SFA for the value of USDA Foods contained in end products.
- The FSMC will provide assurance that it will not itself enter into the processing agreement with the processor required in subpart C of 7 CFR Part 250.
- 9. The FSMC will provide assurance that it will comply with the storage and inventory requirements for USDA Foods.
- 10. The distributing agency, sub distributing agency, the CDE, SFA, the Comptroller General, the USDA, or their duly authorized representatives, may perform on-site reviews of the FSMC's food service operation, including the review of records, to ensure compliance with requirements for the management and use of USDA Foods.
- 11. The FSMC will maintain records to document its compliance with requirements relating to USDA Foods, in accordance with 7 *CFR* Section 250.54(b).
- 12. Any extensions or renewals of the Contract, if applicable, are contingent upon the fulfillment of all Contract provisions relating to USDA Foods.

# B. School Food Authority Responsibilities

- 1. The SFA shall retain title to all USDA Foods and ensure that all USDA Foods received by the SFA and made available to the FSMC accrue only for the benefit of the SFA's nonprofit school food service and are fully used therein (7 *CFR* Section 210.16[a][6]).
- 2. The SFA shall accept and use, in as large quantities as may be efficiently used in its nonprofit food service program, such foods as may be offered as a donation by USDA (7 *CFR* Section 210.9[b][15]).

3. The SFA will maintain records to document its compliance with requirements relating to USDA Foods and conduct reconciliation (at least annually and upon termination of the Contract) to ensure that the FSMC has credited the value of all USDA Foods in accordance with 7 *CFR* sections 250.54(a) and (c).

## VI. Meal Responsibilities

#### A. The FSMC shall:

- 1. Serve meals on such days and at such times as requested by the SFA.
- 2. Offer free, reduced-price, and paid reimbursable meals to all eligible children through the SFA's food service program.
- 3. Provide meals through the SFA's food service program that meet the requirements as established in 7 *CFR* Part 210.

# VII. Food Service Management Company Employees

- A. The FSMC shall only place staff for work in the SFA that met the minimum professional standards outlined in 7 *CFR* 210.30 which can be viewed at the following web page:

  <a href="http://www.fns.usda.gov/sites/default/files/cn/profstandards\_flyer.pdf">http://www.fns.usda.gov/sites/default/files/cn/profstandards\_flyer.pdf</a>. The SFA shall ensure that all staff the FSMC proposes for placement meet the minimum professional standards. The FSMC shall ensure their employees take the required annual training as outlined in the professional standards and provide certification of such training to the SFA. The FSMC shall remove from the SFA premises any staff who fail to take the required training.
  - The FSMC shall provide the SFA with a list of proposed employees and evidence that they meet the professional standards.
- **B.** The SFA reserves the right to interview and approve the on-site food service consultant(s)/employee(s).
- **C.** The FSMC shall provide the SFA with a schedule of employees, positions, assigned locations, salaries, and work hours. The FSMC will provide specific locations and assignments to the SFA two calendar weeks prior to the commencement of operation.

- **D.** The FSMC shall comply with all wage and hours of employment requirements of federal and state laws. The FSMC will be responsible for supervising and training their personnel.
- **E.** The FSMC agrees to assume full responsibility for the payment of all contributions and assessments, both state and federal, for all of its employees engaged in the performance of this Contract.
- **F.** The FSMC agrees to furnish the SFA, upon request, a certificate or other evidence of compliance with state and federal laws regarding contributions, taxes, and assessments on payroll.
- **G.** The FSMC will be solely responsible for all personnel actions regarding employees on its respective payroll. The FSMC shall withhold and/or pay all applicable federal, state, and local employment taxes and payroll insurance with respect to its employees, insurance premiums, contributions to benefit and deferred compensation plans, licensing fees, and workers' compensation costs, and shall file all required documents and forms. The FSMC shall indemnify, defend, and hold the SFA harmless from and against any and all claims, liabilities, and expenses related to, or arising out of, the indemnifying party's responsibilities set forth herein.

#### VIII. Books and Records

- A. The SFA and the FSMC must provide all documents as necessary for reimbursement by the National School Lunch Program and for an independent auditor to conduct the SFA's single audit. The FSMC shall maintain such records as the SFA will need to support its Claims for Reimbursement. Such records shall be made available to the SFA upon request and shall be retained in accordance with 7 *CFR* Section 210.16(c)(1).
- **B.** The SFA and the FSMC shall, upon request, make all accounts and records pertaining to the nonprofit food service program available to the CDE and USDA FNS for audit or review at a reasonable time and place. Each party to this Contract shall retain such records for a period of three (3) years after the date of the final Claim for Reimbursement for the fiscal year in which this Contract is terminated, unless any audit findings have not been resolved. If audit findings have not been resolved, then records shall be retained beyond the three-year period as long as required for resolution of issues raised by the audit (7 *CFR* Section 210.9[b][17]).
- **C.** The FSMC shall not remove state or federally required records from the SFA premises upon contract termination.

**D.** The SFA and the FSMC shall allow the CDE, USDA, the Comptroller General of the United States, or any of their duly authorized representatives access to any books, documents, papers, and records of the FSMC that are directly pertinent to the Contract for the purpose of making any audit, examination, excerpts, and transcriptions (7 *CFR* Section 3016.36[i][10]).

## IX. Monitoring and Compliance

- **A.** The FSMC shall monitor the food service operation of the SFA through periodic on-site visits in order to develop recommendations for improvement of the food service program.
- **B.** The FSMC warrants and certifies that in the performance of this Contract it will comply with all applicable statutes, rules, regulations, and orders of the United States and the state of California.
- **C.** The SFA shall establish internal controls that ensure the accuracy of lunch counts prior to the submission of the monthly Claim for Reimbursement in accordance with 7 *CFR* Section 210.8(a). At a minimum, these internal controls shall include all of the following:
  - An on-site review of the lunch counting and claiming system employed by each school within the jurisdiction of the SFA (7 CFR Section 210.8[a][1])
  - Comparisons of daily free, reduced-price, and paid lunch counts against data that will assist with the identification of lunch counts in excess of the number of free, reduced-price, and paid lunches served each day to children eligible for such lunches
  - A system for following up on lunch counts that suggest the likelihood of lunch counting problems.

# X. Equipment, Facilities, Inventory, and Storage

A. The SFA will make available to the FSMC, without any cost or charge, area(s) of the premises agreeable to both parties in which the FSMC shall render its services. The SFA shall provide the FSMC with local telephone service. The SFA shall not be responsible for loss or damage to equipment owned by the FSMC and located on the SFA's premises.

- **B.** The FSMC shall notify the SFA of any equipment belonging to the FSMC on the SFA's premises within 10 days of its placement on the SFA's premises.
- C. The premises and equipment provided by the SFA for use in its nonprofit food service program shall be in good condition and maintained by the SFA to ensure compliance with applicable laws concerning building conditions, sanitation, safety, and health including, without limitation, Occupational Safety and Health Administration regulations. The SFA further agrees that any structural or nonstructural modifications or alterations to the workplace or the premises necessary to comply with any statute or governmental regulation shall be the responsibility of the SFA and shall be at the SFA's expense. This provision shall survive termination of this Contract.
- **D.** The SFA shall have access, with or without notice, to all of the SFA's facilities used by the FSMC for purposes of inspection and audit.
- **E.** Ownership of the beginning inventory of food and supplies shall remain with the SFA.
- F. All USDA Foods shall remain with the SFA.
- G. Ownership of all nonexpendable supplies and capital equipment shall remain with the SFA. However, the FSMC must take such measures as may be reasonably required by the SFA for protection against loss, pilferage, and/or destruction.

### XI. Certifications

- A. The FSMC warrants and certifies that in the performance of this Contract, it will comply with the rules and regulations of the CDE and the USDA, and any additions or amendments thereto, including but not limited to 2 *CFR* parts 225 and 230; 7 *CFR* parts 210, 220, 225, 245, 250, 3016, and/or 3019; and USDA FNS Instruction and policy, as applicable. The FSMC agrees to indemnify the SFA and the CDE against any loss, cost, damage, or liability by reason of the FSMC's violation of this provision.
- **B.** The FSMC shall comply with Title VI of the Civil Rights Act of 1964, as amended; USDA regulations implementing Title IX of the Education Amendments; Section 504 of the Rehabilitation Act of 1973; and any additions or amendments to any of these regulations.
- **C.** The SFA and FSMC shall comply with all applicable standards, orders, or regulations issued, including:

- Section 306 of Clean Air Act (42 U.S.C. 1847[h]): <a href="http://www.gpo.gov/fdsys/pkg/USCODE-2013-title42/pdf/USCODE-2013-title42-chap85-subchapIII-sec7602.pdf">http://www.gpo.gov/fdsys/pkg/USCODE-2013-title42/pdf/USCODE-2013-title42-chap85-subchapIII-sec7602.pdf</a>
- Section 508 of the Clean Water Act (33 U.S.C. 1368): <a href="http://www.gpo.gov/fdsys/pkg/USCODE-2013-title33/pdf/USCODE-2013-title33-chap26.pdf">http://www.gpo.gov/fdsys/pkg/USCODE-2013-title33/pdf/USCODE-2013-title33-chap26.pdf</a>
- Executive Order 11738: <a href="http://www.epa.gov/isdc/eo11738.htm">http://www.epa.gov/isdc/eo11738.htm</a>
- Environmental Protection Agency (EPA) regulations at Title 40, Code of Federal Regulations, Part 15, et seq. (<a href="http://www.ecfr.gov/cgi-bin/text-idx?SID=9ed90ed6fc9c89c5c8465c743584c79a&tpl=/ecfrbrowse/Title40/40tab\_02.tpl">http://www.ecfr.gov/cgi-bin/text-idx?SID=9ed90ed6fc9c89c5c8465c743584c79a&tpl=/ecfrbrowse/Title40/40tab\_02.tpl</a>). Environmental violations shall be reported to the USDA and the U.S. EPA Assistant Administrator for Enforcement, and the FSMC agrees not to use a facility listed on the EPA's List of Violating Facilities

#### **D.** Debarment Certification

The USDA Certification Regarding Debarment must accompany each subsequent four (4) additional one-year renewals (7 *CFR* Section 3017.510). Contract renewals that do not include this certification will not be accepted for consideration.

# E. Lobbying

The Certification Regarding Lobbying and a Disclosure of Lobbying Activities form (Appendix A: 7 *CFR* Part 3018) must accompany each subsequent four (4) additional one-year renewals (7 *CFR* Section 3017.510). Contract renewals that do not include this certification will not be accepted for consideration.

**F.** Energy Policy and Conservation Act: http://legcounsel.house.gov/Comps/EPCA.pdf.

The SFA and the FSMC shall recognize mandatory standards and policies relating to energy efficiency which are contained in the state conservation plan issued in compliance with the Energy Policy and Conservation Act.

**G.** Contract Work Hours and Safety Standards Act Compliance: <a href="http://www.dol.gov/compliance/laws/comp-cwhssa.htm">http://www.dol.gov/compliance/laws/comp-cwhssa.htm</a>.

In performance of this Contract, the FSMC shall comply with Sections 103 and 107 of the Contract Work Hours and Safety Standards Act.

#### XII. Insurance

The parties shall maintain the following insurances:

**A.** Workers' Compensation Insurance

Each party shall maintain Workers' Compensation Insurance coverage as required by state law, with Statutory Limits, and Employers' Liability in the amount of one million dollars (\$1,000,000.00) for each accident covering all employees employed in connection with child nutrition program operations.

B. Comprehensive or Commercial Insurance

The FSMC shall maintain during the term of this Contract, for protection of the SFA and the FSMC, Comprehensive or Commercial General Bodily Injury and Property Damage Liability Insurance with a Combined Single Limit of not less than five million dollars (\$5,000,000.00) for each occurrence, including, but not limited to, products and completed operations, property damage, bodily injury and personal & advertising injury. Coverage should include Broad Form Property Damage Liability on the FSMC-owned property, Blanket Contractual Liability, and cover only the operations and activities of the FSMC under the Contract and, upon request, shall provide the SFA with a certificate evidencing such policies. The insurance policies shall contain covenants by the issuing company that the policies shall not be canceled without 30 days prior written notice of cancellation to the SFA.

Additional Insured Status: With the exception of Workers' Compensation Insurance, the SFA and its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the FSMC including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used). C. Property Insurance

The SFA shall maintain, or cause to be maintained, a system of coverage either through purchased insurance, self-insurance, or a combination thereof to keep the buildings, including the premises, and all property contained therein insured against loss or damage by fire, explosion, or other cause normally covered by standard broad form property insurance.

- **C. Notice of Cancellation** Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the SFA
- **D. Acceptability of Insurers** Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the School.

- **E. Primary Coverage** For any claims related to this contract, the Contractor's insurance coverage shall be primary insurance as respects the School, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the School, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- **F. Waiver of Subrogation** FSMC hereby grants to School a waiver of any right to subrogation which any insurer of said Contractor may acquire against the School by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the School has received a waiver of subrogation endorsement from the insurer.

#### XIII. Termination

Either party may terminate this Contract at any time upon 60-days' written notice (7 *CFR* Section 210.16[d]).

Either party may cancel for cause with a 60-day notification if either party breaches a provision of this Contract ("cause"). The nonbreaching party shall give the other party notice of such cause. If the cause is not remedied within 10 days, the nonbreaching party shall give a 60-day notice to the breaching party of their intent to terminate this Contract upon expiration of the 60-day period. This Contract may be terminated, in whole or in part, for convenience by the SFA with the consent of the FSMC, in which case the two parties shall agree upon the termination conditions, including the effective date and, in the case of partial termination, the portion to be terminated (7 CFR Section 3016.36[i][2]). The Contract may also be terminated, in whole or in part, by the FSMC upon written notification to the SFA, setting forth the reasons for such termination, the effective date, and, in the case of partial termination, the portion to be terminated. However, in the case of a partial termination, if the SFA determines that the remaining portion of the Contract will not accomplish the purposes for which the Contract was made, the SFA may terminate the Contract in its entirety under either 7 CFR, Section 3016.43, or 7 CFR, Section 3016.44(a), pursuant to 7 CFR Section 3016.44. The rights of termination referred to in this Contract are not intended to be exclusive and are in addition to any other rights or remedies available to either party at law or in equity.

## **Scope of Work**

### 1. Overview of California Collegiate Charter Schools Food Service Program

A. Scale. Individual meals will be distributed to students in the fellowship room Monday through Friday at the designated time of lunch service given by the SFA. The SFA employs 1 person who provide food service to approximately 130 children at 1 site, including 1 school and 1 feeding site. food service prepares approximately 36,000 meals annually.

#### B. Financial Goals.

- The SFA expects to have a financially sustainable food program with zero to minimal fiscal encroachment on the SFA's general revenue.
- The SFA expects the FSMC to regularly update the SFA on any ordering, service, or delivery trends or discrepancies that would impact the overall fiscal sustainability of the program.
- FSMC shall incorporate the use of USDA Commodity Foods as much as possible in order to provide SFA with a financially viable product.

## D. Management Goals.

- FSMC will prepare meals that meet the food standards described below
- FSMC will consistently comply with safe food handling guidelines
- FSMC will prepare and deliver individually sealed, complete meal items to SFA designated school location.
- FSMC will complete all required paperwork in a timely manner.
- FSMC will seek and respond quickly to feedback from SFA
- FSMC will always maintain and model respect and professionalism in interactions with SFA staff, students, parents, and visitors
- D. Food Service Office and Staff. The food service office is located at 2009 W Martin Luther King Jr Blvd, Los Angeles, CA 90062. The number of food service staff is 323,450,7290.
- E. National School Lunch Program and School Breakfast Program.

### Participation:

| PROGRAM  | GRADES          | MAX<br>ENROLLMENT* | AVERAGE<br>DAILY<br>PARTICIPATION | FULL<br>PAY* | FREE* | REDUCED* |
|--|-----------------|--------------------|-----------------------------------|--------------|-------|----------|
| National School<br>Lunch (NSLP)                        | 6 <sup>th</sup> | 135                | 100                               | ~5%          | ~80%  | ~15%     |
| School Breakfast<br>Program (SBP)                      | 6 <sup>th</sup> | 135                | 100                               | ~5%          | ~80%  | ~15%     |
| NSLP Afterschool<br>Meal Supplements<br>(AMS) (Snacks) | 6 <sup>th</sup> | 135                | 100                               | ~5%          | ~80%  | ~15%     |

\*These numbers are based on full enrollment as of October 31 for the 2016-2017 school year. There is no guarantee these numbers will be met.

### 2. Description of FSMC Responsibilities

General: under the direction of the SFA's Food Service Director, the FSMC selected pursuant to this RFP will provide the following.

- FSMC will prepare meals that meet the food standards described
- FSMC will prepare and deliver individually packaged, complete meal items to SFA designated school location.
- FSMC will provide server(s) to serve meals at school location

Responsibilities of the FSMC shall include:

## A. Purchasing of Supplies for the Food Service Program

Recommend (or be responsible for) purchasing standards and specifications that will result in the best quality of products and services at the lowest price for the food service program.

All transactions shall be conducted in a manner so as to provide maximum open and free competition as provided by statute and regulation.

The grade, purchase unit, style, weight, ingredients, formulation, etc., shall be in compliance with applicable statutes and regulations.

Purchase food and/or supplies (if applicable); if authorized by the SFA, the FSMC shall purchase food used by the food service operation and the purchasing of food shall not displace SFA staff or delegate responsibilities of the SFA to the FSMC.

Recommend new or improved procedures for the requisition, receipt, and verification of all supplies used by the food service operation

### B. Buy American Buy American

The SFA participates in the National School Lunch Program and School Breakfast Program and is required to use the nonprofit food services funds, to the maximum extent practical to buy domestic commodities or products for Program Meals. A "domestic commodity or product" is defined as one that is either produced in the U.S. or is processed in the U.S. substantially using agricultural commodities that are produced in the U.S. as provided in 7 CFR Part 210.21(d).

All purchases generated the FSMC, upon SFA approval will adhere to Section 104(d) of the William F Goodling Child Nutrition Reauthorization Act of 1998 (Public Laws 105-336), Section 12(n) of the NSLA (42USC 1760(n)), requiring SFA to purchase domestically grown and processed foods to maximum extent practicable. Purchases made in accordance with the Buy American provision must still follow the applicable procurement rules calling for free and open competition. The FSMC shall purchase all food and non-food at the lowest price possible consistent with maintaining quality standards and

service. The FSMC shall be responsible for purchasing standards and specifications to bring about the best quality and price for SFA's food service program. Specifications shall cover items such a grade, purchase units, style, condition, weight, ingredients, formulations and delivery time.

| Beef           | USDA Inspected | Fresh Fruits    | US Fancy     |
|----------------|----------------|-----------------|--------------|
| Poultry        | USDA Inspected | Canned Fruits   | US Fancy     |
| Variety Meats  | High Quality   | Canned          | US Fancy     |
|                |                | Vegetables      |              |
| Dairy Products | Grade A        | Frozen Fruits   | High Quality |
| Eggs           | Fresh Grade A  | All Other Items | High Quality |
| Fish           | Government     |                 |              |
|                | Inspected      |                 |              |

The FSMC must submit a comprehensive plan on how the FSMC will purchase food to keep costs low and quality high. The FSMC must describe the methodology it will use to credit the market value of the donated foods or commodities received on the invoice. The FSMC's proposal must identify the estimated food costs. The FSMC shall provide a sample invoice in the proposal that will meet all the information listed in the Special Terms and Conditions that pertain to USDA requirements.

## C. Facility or Site Operations

The FSMC shall recommend:

- Safety programs for employees
- Sanitation standards for housekeeping, preparation, storage, and equipment
- Adjustments to practices and operation of equipment as required
- A Food Safety Plan and participate in the development, implementation, and maintenance of said plan
- Methods to increase participation at all levels of the SFA's food service programs, improve food quality, and upgrade equipment and facilities
- Hours and number of positions at each site to meet food service operational needs

#### D. Menus

Adhere to the 21-day cycle menu for the first 21 days of meal service; thereafter, the FSMC may only make changes with the SFA's approval (7 *CFR* 210.16[b][1]).

Provide recommendations for menu development that will result in the best quality of products and services at the lowest price for the food service program.

Seek student and parent input on successful menu variation and planning.

Provide, upon request by the SFA, recommended menus to assure compliance with all applicable statutes and regulations; include menu recommendations to meet the needs of students with special dietary needs or disabilities

### E. Quality Control

Recommend or establish a formal structure to routinely and continuously gather input from students, staff, and parents about food services.

Recommend or establish a structure or process to routinely and continuously gather input from food service employees to ensure the most effective and efficient operation possible.

#### F. Staff

Recommend management staff and structure that will enhance the SFA's food service programs and ensure that the SFA's food service programs are of consistent top quality and held in positive regard by students, staff, and the public.

Recommend or establish and conduct management and staff training programs that will ensure staff development, proper supervision, professional/health certification, and consistent quality control both in production and service

#### G. Records

Maintain full and complete financial and inventory records sufficient to meet federal and state requirements and that are in accordance with generally accepted accounting procedures.

Maintain employment records that show FSMC staff have all professional and health certifications as required by federal or state law and the SFA

## H. Education

Recommend actions or events to promote the nutrition education aspects of the food service program, and recommend or cooperate with efforts to merge these actions or events with classroom instruction; the FSMC will work in partnership with the SFA to educate students, parents, teachers, and the community about efforts to promote better nutrition and health.

Coordinate meeting times with the Food Service Director, other SFA staff, and parents or students to discuss ideas to improve the food service program; arrange meetings between an acceptable management representative of the FSMC and the Food Service Director, other SFA staff, and/or the school board, upon request

## I. Reports

Collect and provide, in the required format, information necessary for school food service claims for reimbursement from state and federal agencies and maintain records of past information; at the end of each month the number of meals to be claimed will be submitted to the SFA contact by the FSMC consultant/representative on or before the **10**th of each month (7 *CFR* 210.16[c][1]).

Provide the SFA with monthly operating statements and other information determined by the SFA regarding the food service programs

## 3. Specific FSMC Tasks

Provide warming and other equipment as necessary to ensure safe, high quality meals within the logistics of SFA facility.

Provide daily delivery of breakfast no later than 7:15am.

Provide daily delivery of lunch no later than 11:30am on Monday, Tuesday, Thursday, and Friday; and no later than 11:00am on Wednesdays.

Provide clear daily and weekly lines of communication and protocol for communication with school server.

Provide clear training and feedback plan for school server in order to ensure timely completion of required paperwork.

#### Exhibit B

### **Schedule of Fees**

The costs included in the Cost per Meal table comprise the fixed price per meal. The fees are agreed upon by both parties and represent allowable food service costs in accordance with 2 *CFR* parts 225 and 230 as applicable.

All costs are based on the average daily participation of 135 students in the district and 180 number of school days.

## **Cost per Meal**

Note: Prices must **not** include values for USDA Foods, and must include all meal programs.

| LINE ITEM | UNITS* | RATE | TOTAL |
|-----------|--------|------|-------|
| Breakfast | 100    | \$   | \$    |
| Lunch     | 100    | \$   | \$    |
| Snacks    | 135    | \$   | \$    |
| TOTAL     |        | \$   | \$    |

<sup>\*</sup>Units to be provided by SFA